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ANNUAL AUDITED REPORT

FORM X-17A-5 PART III

FEB 1 7 2004

SEC FILE NUMBER 8- 050894

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant of Section 17 of the Securities Exchange Act of 1934 and Rule 174-5 Thereunder

| REPORT FOR THE PERIOD B                             | EGINNING U            | MM/DD/YY                       | 'ND ENDING               | 12/31/03<br>MM/D                  | DAY                        |
|---|-----------------------|--------------------------------|--------------------------|-----------------------------------|----------------------------|
| A. REGISTRANT IDENTIFIC                             | CATION                |                                |                          |                                   |                            |
| NAME OF BROKER-DEALER:                              |                       | ·                              |                          |                                   | OFFICIAL USE ONLY          |
| Mosaic Funds Distributor, I                         | LLC                   |                                |                          |                                   | FIRM I.D. NO.              |
| ADDRESS OF PRINCIPAL PLA                            | CE OF BUSINESS: (     | Do not use P.O. Box N          | lo.)                     |                                   |                            |
| 8777 N. Gainey Center Driv                          | e                     |                                |                          |                                   |                            |
|   |                       | (No. and S                     | Street)                  |                                   |                            |
| Scottsdale  | Arizona               | 85258                          | } .                      |                                   |                            |
| (City)  |                       | (State)                        |                          | (Zip Code)                        |                            |
| NAME AND TELEPHONE NUM                              | BER OF PERSON TO      | ) CONTACT IN REGA              | RD TO THIS RE            | PORT                              |                            |
| W. Richard Mason, Principal                         | · · ·                 |                                | · .                      | (480) 443-9537                    |                            |
|   |                       |                                |                          | (Area Code - Tel                  | ephone Number)             |
|   |                       | B. ACCOUNTANT I                | DENTIFICATIO             | ON :                              |                            |
| INDEPENDENT PUBLIC ACCO                             | UNTANT whose opini    | on is contained in this        | Report*                  |                                   |                            |
| modulatoy a ramon, EE                               |                       | (Name - if individual, state I | ast, first, middle name) |                                   |                            |
| 434 S. Yellewstone Drive                            | Madison               | Wiscon                         | nsin                     | 53705-0946                        |                            |
| (Address)   | (City)                | (State)                        |                          | (Zip Co                           | PROCESSED                  |
| CHECK ONE:  ☑ Certified Public A □ Public Accountan |                       |                                |                          |                                   | FEB 26 2004                |
|   |                       | s or any of its possess        | sions.                   |                                   | THOMSON<br>FINANCIAL       |
| * Claims for exemption from th                      | he requirement that   | the annual report be           |                          | e opinion of an inde <sub>l</sub> | pendent public accountant  |
|   |                       | , or or rome out               | - One)                   |                                   |                            |
| must be supported by a stater                       | ment of facts and cir | cumstances relied c            | on as the basis          | for the exemption.                | See Section 240.17a-5(e)(2 |

SEC 1410 (06-02)

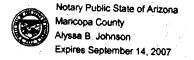
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

DR 2-25

#### **OATH OR AFFIRMATION**

I, W. Richard Mason, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Mosaic Funds Distributor, LLC, as of December 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: NONE.

Signature



| Au            | -// | ~~~~<br>~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |
|---------------|-----|---|
| Notary Public | 7   | •   |

This report contains (check all applicable boxes):

|             | (a) Facing page.  |
|-------------|---|
| $\times$    | (b) Statement of Financial Condition.   |
| $\times$    | (c) Statement of Income (Loss).   |
| $\times$    | (d) Statement of Cash Flows.  |
| $\times$    | (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.                                     |
|             | (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  |
| įΧ          | (g) Computation of Net Capital  |
| $\boxtimes$ | (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  |
| $\boxtimes$ | (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.   |
|             | (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the             |
|             | Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.                                       |
|             | (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of             |
|             | consolidation.  |
| $\times$    | (I) An Oath or Affirmation.   |
|             | (m) A copy of the SIPC Supplemental Report.   |
|             | (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. |
| $\times$    | (o) Independent Auditor's Report on Internal Control  |
|             |   |

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## McGladrey & Pullen

Certified Public Accountants

Independent Auditor's Report

To the Member Mosaic Funds Distributor, LLC Madison, Wisconsin

We have audited the accompanying statement of financial condition of Mosaic Funds Distributor, LLC as of December 31, 2003, and the related statements of operations, changes in member's capital, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mosaic Funds Distributor, LLC as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

McGladrey of Pullen, LCP

Madison, Wisconsin January 23, 2004

### Statement of Financial Condition December 31, 2003

| Assets                                    |              |    |  | <br> |                 |
|---|--------------|----|--|------|-----------------|
| Cash and cash equivalents<br>Other assets |              |    |  | \$   | 31,726<br>2,958 |
| Total assets                              |              |    |  | \$   | 34,684          |
| Liabilities and Member's Capital          |              |    |  |      |                 |
| Liabilities Deferred revenue              |              |    |  | \$   | 1,230           |
| Member's capital                          |              | e. |  |      | 33,454          |
| Total liabilities and memb                | er's capital |    |  | \$   | 34,684          |

## Statement of Operations Year Ended December 31, 2003

| Operating expenses | 20,165       |
|--------------------|--------------|
| Expenses:          | 19,716       |
| Other              | 786          |
| Contract revenue   | \$<br>18,930 |

# Statement of Changes in Member's Capital Year Ended December 31, 2003

| Balance at Dece | mber 31, 200 | 2 |  | \$ | 33,903 |
|-----------------|--------------|---|--|----|--------|
| Net loss        | •            |   |  |    | (449)  |
| Balance at Dece | mber 31, 200 | 3 |  | \$ | 33,454 |

#### Statement of Cash Flows Year Ended December 31, 2003

| Cash Flows From Operating Activities   |  |    |        |
|--|--|----|--------|
| Net loss   |  | \$ | (449)  |
| Adjustment to reconcile net loss to net cash provided by operating activities: |  |    |        |
| Decrease in other assets   |  |    | 352    |
| Increase in deferred revenue   |  | ·  | 1,230  |
| Net cash provided by operating activities                                      |  |    | 1,133  |
| Cash and cash equivalents:   |  |    |        |
| Beginning  |  |    | 30,593 |
| Ending   |  | \$ | 31,726 |

# Computation of Net Capital Under Rule 15c3-1 December 31, 2003

|   |   | · · · · · · · · · · · · · · · · · · · | S   | chedule I |
|---|---|---------------------------------------|-----|-----------|
| Computation of net capital: Total member's capital Deductions and/or charges: |   |                                       | \$  | 33,454    |
| Other assets  |   |                                       |     | 2,958     |
| Net capital   | · |                                       |     | 30,496    |
| Minimum net capital   |   |                                       |     | 5,000     |
| Capital in excess of minimum requirement                                      |   |                                       | _\$ | 25,496    |
| Aggregate indebtedness  |   |                                       | \$  | •         |

Statement pursuant to paragraph (d) of rule 17a-5:

There are no material differences between the amounts presented in the computations of net capital set forth above and the amounts as reported in the Company's unaudited Part IIA Quarterly FOCUS report as of December 31, 2003.

Computation for Determination of Reserve Requirements Under Rule 15c3-3
December 31, 2003

Schedule II

None, the Company is exempt from rule 15c3-3 pursuant to the provisions of subparagraph (k)(1) thereof.

Information Relating to Possession or Control Requirements Under Rule 15c3-3 December 31, 2003

Schedule III

None, the Company is exempt from rule 15c3-3 pursuant to the provisions of subparagraph (k)(1) thereof.

## McGladrey & Pullen

Certified Public Accountants

Independent Auditor's Report on Internal Control

To the Member Mosaic Funds Distributor, LLC Madison, Wisconsin

In planning and performing our audit of the financial statements of Mosaic Funds Distributor, LLC for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons.
- Reconciliation of differences required by Rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments made by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.